



Company Profile

Alliance Mobile Security services has been taking of homes & businesses for over 10 years.

Over the last 12 years the mobile security department of Alliance Security has been quietly focused on delivering a variety of Security services to the highest standards for a broad portfolio of clients across commerce, industry, the Public Sector, Charitable organisations, homes and more across Surrey and parts of Middlesex.

January 2007, Alliance Mobile Security was formed with the same management and response teams. Although both companies continue to work closely together the management of the mobile security services is now independent which has created a more focused service for mobile security customers.

'While our formal 'badges' such as our accreditation as an Approved Contractor with the Security Industry Authority, achieving National Britannia recognition for Health & Safety supports our commitment to Quality, more informal indicators such as our enviable employee retention rate (over 80%) and our superb client retention rate - including a number of household name clients that have been with us for more than ten years - are, we believe, the real hallmarks of an excellent Security company.

With decades of Police & Military experience to hand Alliance Security Ltd began as a Commercial Investigation company. This has developed through our history to exist today as a more sophisticated and specialised portfolio of services that fit under the more contemporary business concept of risk management, for which our professionalism, expertise and discretion are second to none.

Developments in the marketplace at the beginning of the 1980s however saw Alliance diversify into the provision of manned security services where they have always strived to deliver a level of service and professionalism

that belied the generally unflattering perceptions of the industry. We believe that Alliance's first ever client for manned guarding in the 1980s would agree with that statement also, particularly as they have retained us to provide manned Security services to them on a continuous basis ever since.

In 1996 the mobile security department of Alliance Security was created. The marketplace had changed again, security was coming out of the workplace and making its way into the home. The ACPO policy was ensuring keyholders met a criteria for responding to alarms, more international business people were moving into Surrey and the absence of close friends and family meant they needed a trusted keyholding and response service. Organisations were seeking cost effective solutions to security so tasks such as keyholding duties and building unlocks/locks could be taken off employees. Mobile security solutions were the cost effective alternatives compared to dedicated static security officers and the cost of employees attending or completing the tasks and the consequential loss at work when being called out over night.

Today, Alliance Mobile Security Ltd and Alliance Security Ltd embraces the challenges and opportunities of working in an environment where technology is becoming both more affordable and capable, where manned security has to be flexible, responsive and mobile, where a Security solution is increasingly expected, and where the commercial Security environment is regulated.

Twenty-five years on, Alliance has evolved to become two companies focused on their market and offers a solutions-led approach to Security where we work with our clients as a partner to understand their Security needs and to offer them effective Security solutions that can encompass man and technology together in a way that provides demonstrable value to their business.

What makes Alliance Mobile Security different is simply not one strength but a collection of strengths and it is these strengths that enable us to deliver excellence and build enduring partnerships with our clients.

If you value your security then our Security presence will provide value for your business.

While our formal 'badges'... support our commitment to Quality... our enviable employee retention rate... and our superb client retention rate... are the real hallmarks of an excellent Security company.

For more information on our services please contact us on 01372 362213 or email us at info@alliancemobilesecurity.co.uk
